

Avison Young

Anne-Marie Ayers has joined Avison Young as a Principal focusing on Class A office leasing in Tampa Bay. Ayers has more than 25 years of experience of experience in Tampa Bay. Ayers joins Avison Young from CBRE, where she served as First Vice-President specializing in office leasing and sales. Ayers is a native Floridian and graduate of the University of Florida Warrington College of Business.



Ayers

Blackfin Real Estate

Leslie Furst has been named Principal at Blackfin Real Estate Investment LLC. Furst will continue to serve as Chief Operating Officer, responsible for debt placement, asset management, investor relations and company operations. Furst joined Blackfin in 2018 and was previously with real estate developer Kettler Inc. for 15 years, serving as its Senior Vice President of asset management and finance, as well as Chief Risk Officer. Prior to Kettler, she was a Vice President in the Charles E. Smith Division of Vornado Realty Trust, as well as a Managing Director of Bank of America. She is an Urban Land Institute member and a ULI Young Leaders Mentor and serves on CREW D.C.'s community service committee and mentors first generation college students through FutureLink.



Furst

Colliers International

Colliers International Southwest Florida has hired **Brandon Stoneburner** as Executive Managing Director of Office Services, focusing on office leasing and investment sales in the greater Fort Myers market. Stoneburner was most recently Senior Vice President at CRE Consultants in Fort Myers. He has also worked for brokerage firms Cushman & Wakefield and CBRE. Stoneburner was CRE Consultants' Top Producer out of all three of the firm's locations in 2012 and 2017, as well as its Top New Associate in 2011.



Stoneburner

Divaris Real Estate

Divaris Real Estate Inc. has hired **Jimmy Cunneen** as a Sales and Leasing Associate in its Richmond office. Cunneen focuses on retail and office leasing and sales for both landlords and tenants throughout Virginia. Prior to joining Divaris, Cunneen was a leasing adviser for TSCG where he specialized in landlord representation. He is a member of the International Council of Shopping Centers (ICSC), the Greater Richmond Association for Commercial Real Estate (GRACRE), Retail Merchants Association (RMA) and ChamberRVA.



Cunneen



Duke Realty

Jeff Palmquist has returned to Duke Realty's Nashville office as Vice President of Leasing and Development. Palmquist will oversee all market operations including the leasing of its existing Nashville properties, as well as new development opportunities. He will also have oversight for Duke Realty's operations in Cincinnati and Columbus, Ohio. Palmquist led the Nashville market for seven years before transferring to Pennsylvania to oversee Duke Realty's entry in the Northeast United States, including the Lehigh Valley and Northern New Jersey. He joined Duke Realty in 1995.



Palmquist



Foundry Commercial

Foundry Commercial has appointed **Jerod Freeland** Senior Associate in its Orlando office. Freeland will work closely with buyers and sellers to negotiate terms for retail and restaurant tenants and landlords. Prior to joining Foundry, Freeland served as Senior Associate with Millenia Partners, where he represented several restaurants and retailers with their expansion plans and also helped his landlord clients substantially decrease vacancy rates.



Freeland

Greenberg Gibbons

Mixed-use developer and manager Greenberg Gibbons has hired **Estee Fader** as Associate Director of Acquisitions and Development. Fader previously worked for Tishman Speyer in its New York and Washington, D.C., offices and her most recent position was Director of Business Development for Summit Properties Inc., in Baltimore. She earned a Bachelor of Arts from the University of Pennsylvania in Philadelphia and is a member of NAIOP.



Fader



Greysteel

Greysteel has promoted **Benjamin Wilson** from Director to Senior Director. Wilson has been with Greysteel since mid-2017, where he has led the Washington, D.C. Mixed-Use Investment Sales Practice, providing services to commercial clients throughout the Mid-Atlantic region. Wilson received his Bachelor of Science in Business Administration with a focus on Finance and Accounting from American University and holds a committee membership with the District of Columbia Building Industry Association.



Wilson



IPA

Marcus & Millichap's Institutional Property Advisors (IPA) has added **Anthony Lunceford** and **Joe Massa** to its Nashville healthcare investment team. Lunceford and Massa are both managing directors with IPA. The duo was previously with Colliers International and combine for more than 20 years of medical and office investment experience. Together, they have transacted in more than 25 states on approximately 4 million square feet of investment real estate valued at \$1.1 billion.



Lunceford



Massa



JLL

Julia Silva has joined JLL's Tampa Industrial Capital Markets team as Managing Director. Silva has more than 30 years of industrial experience. Silva was previously a managing director for Cushman & Wakefield's Tampa industrial team. Before that, she opened Duke Realty's Tampa office, where she and her team were involved in the development of more than 1 million square feet of industrial space and more than 750,000 square feet of office space. Silva was a founding member and past president of CREW Tampa Bay and holds an SIOR designation.



Silva



Maxwell Group

Dushyanth Biyyala has been promoted to Vice President of Business Development at Maxwell Group. Biyyala joined Maxwell, a Charlotte-based retirement management group with 15 retirement communities, in July 2018 as a finance associate. Prior to joining Maxwell Group, Biyyala worked at Jefferies where he was an analyst in the Real Estate, Gaming & Lodging group.



Biyyala

Montecito Medical

Glen Preston is the new Chief Operating Officer of Montecito Medical Real Estate. Preston will serve on the Executive Committee and partner with senior leaders of the company to develop and implement operational strategies to drive efficiencies and oversee Montecito's ongoing business operations. Preston was most recently the Executive Vice President for HCP Inc., now HealthPeak. Preston was with HCP for the past 16 years. Preston earned a Bachelor of Science from the Wharton School at the University of Pennsylvania.



Preston



NAI Isaac

Jaime Adams has been promoted to Vice President at NAI Isaac. Adams is a sales and leasing associate who specializes in retail, office and industrial markets in Central Kentucky. Adams, a Lexington native, joined NAI Isaac in 2010. Adams obtained the Certified Commercial Investment Member (CCIM) designation in October 2016 and became Lexington's chapter president for 2017. He is an active member of the NAI Global Retail Speciality Council and the United States Green Building Council (USGBC) Kentucky Chapter.



Adams

NAI/Merin Hunter Codman

Adam Starr is the new Managing Director in NAI/Merin Hunter Codman's brokerage division. Starr is a six-time CoStar Power Broker Award winner and has more than 20 years of commercial real estate experience. Starr has previously worked for CBRE, Brenner Real Estate Group and the Trammell Crow Co. With NAI/ Merin Hunter Codman, Starr will focus on tenant and landlord representation, as well as investment sales in the South Florida office.



Starr

Network Realty Partners

Greg Trimmer has been named Partner of Washington, D.C.-based Network Realty Partners. Trimmer spent the past 16 years with The JBG Cos. and JBG Smith, where he oversaw the delivery of more than 4 million square feet of ground-up development and the entitlement of more than 7 million square feet. Trimmer earned a Bachelor of Science degree in Civil Engineering from the University of Virginia and a Master of Business Administration degree from the Kellogg School of Management at Northwestern University.



Trimmer

Skanska USA

Construction and development firm Skanska USA has promoted **Barkley Richey** to Senior Director of Business Development for the Georgia and South Carolina regions. Barkley will be responsible for the firm's strategic growth and development opportunities and will be based in the Atlanta office. Richey has worked in the engineering and construction industry for more than 16 years, 12 of which are with Skanska.



Richey

S.L. Nusbaum

Doug Aronson is returning to S.L. Nusbaum to head up the newly formed Capital Markets Division and will have office in both Norfolk and Florida. Aronson left S.L. Nusbaum 15 years ago and has spent the past six years working with Colliers International as a Senior Managing Director in South Florida. The Capital Markets Division will focus on selling investment properties leased primarily to national tenants.



Aronson



Suffolk

Ann Klee has been named Executive Vice President of Suffolk. In her new role, Klee will be responsible for leading Suffolk's national business development function and external and government affairs, with the goal of expanding the company's presence nationally. Klee was previously Vice President of General Electric Co., where she held several executive positions. Klee worked in Washington, D.C. as an environmental lawyer at two law firms, as well as in several senior government positions on Capitol Hill and in the George W. Bush administration. Klee serves on the boards of Wabtec, WGBH, University of Pennsylvania, Center for Climate and Energy Solutions, Boston Harbor Now and the Boston Green Ribbon Commission.



Klee

Transwestern

Transwestern Commercial Services has hired **Chip Roach**, **Zach Wooten** and **Stephen Clifton** as Senior Managing Directors. Roach, Wooten, and Clifton come to Transwestern from Madison Marquette. They began working together 10 years ago. Roach, CCIM, has worked in Atlanta's commercial real estate market for 36 years. He is a past president of the Atlanta Commercial Board of Realtors. Wooten and Clifton are both active members of NAIOP and the Atlanta Commercial Board of Realtors, where each has served as chairman of the Young Council of Realtors.



Roach



Wooten



Clifton

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